

## FY 02 CALENDAR (OCTOBER 2001 - SEPTEMBER 2002)

[illegible]

<b>COURSE TITLE:</b>	<b>Best Value</b>
<b>VENDOR:</b>	Management Concepts
<b>LOCATION:</b>	Employee Development Center, Building 2189
<b>DATE:</b>	5-7 FEB 02 12-14 FEB 02
<b>DESCRIPTION:</b>	This three-day course will focus on the “best value” process. Topics to be discussed regulatory, policy and law background, acquisition strategy and planning in applying the best value, preparing, scoring, evaluating, selecting and negotiating the best value proposal and notification, debriefings and protests.
<b>OBJECTIVE:</b>	After successful completion of this course, the student will be able to explain how to use best value in selecting an offeror for award, select the best value offer for award.
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE.
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Contracting Officer's Representative (Basic)</b>
<b>VENDOR:</b>	Management Concept
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	9-11 APR 02
<b>DESCRIPTION:</b>	This comprehensive course is designed and taught from the perspective of non-contracting personnel, including Contracting Officer's Representatives (CORs), Contracting Officer's Technical Representatives (COTRs), Technical Officers (TOs), and Project Officers (POs). The competencies identified in the latest version of the Federal Acquisition Institute's draft COR Workbook are addressed in this course.
<b>OBJECTIVE:</b>	The major topics that are covered in this course: The Acquisition Process, Personnel Involved, and Ethics Requirements Package Government Property Technical Assistance COR Workplan Postaward Orientation Administering Government Property Monitoring Contractor Performance Contract Modification
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Contracting Officer's Representative (Refresher)</b>
<b>VENDOR:</b>	Management Concepts
<b>LOCATION:</b>	March - Employee Development Center, Building 2189 May – Southern Maryland Higher Education Center
<b>DATE:</b>	27 MAR 02 21 MAY 02
<b>DESCRIPTION:</b>	This course will help the experienced Contracting Officer's Representative/Contracting Officer's Technical Representative (COR/COTR) keep pace with the rapidly changing acquisition world, while satisfying requirements for refresher/maintenance training.
<b>OBJECTIVE:</b>	<ul style="list-style-type: none"> <li>➤ After successful completion of this course, the student will be able to:</li> <li>➤ Describe duties, responsibilities, and limits to authority of a COR/COTR.</li> <li>➤ Describe recent developments that relate to CORs.</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Earned Value</b>
<b>VENDOR:</b>	ESI International
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	21-22 MAY 02 6-7 AUG 02
<b>DESCRIPTION:</b>	This two-day course will discuss the following topics: fundamental concepts in earned value and its applicability to planning, budgeting and accounting; terminology and formulas; contract profitability and asset management; implementing and monitoring earned value; cost estimating, performance measurement and improving value drivers.
<b>OBJECTIVE:</b>	You will be able to: <ul style="list-style-type: none"> <li>➤ Employ Earned Value terminology and formulas</li> <li>➤ Recognize the benefits of Earned Value over the traditional “budget versus actual” approach</li> <li>➤ Apply Earned Value techniques to quantify work progress</li> <li>➤ Use Earned Value for forecasting and decision making</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Federal Appropriate Law</b>
<b>VENDOR:</b>	ESI International
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	25-28 MAR 02 7-10 MAY 02
<b>DESCRIPTION:</b>	Under the current administration and Congress, financial pressures are mounting and will continue to do so in the future. For those who handle Federal funds, finding ways to do more with less is essential. The subtle rule on the availability of appropriations can block an otherwise well-reasoned management plan. These rules are difficult to understand and not well known or publicized. Fortunately there are clear precedents that you can follow to avoid reaching an impasse and to avoid incurring personal financial liability for failure to comply.
<b>OBJECTIVE:</b>	The major topics that are covered in this course: <ul style="list-style-type: none"> <li>➤ Legal Framework</li> <li>➤ Life Cycle of an Appropriation</li> <li>➤ Interpreting Appropriation language</li> <li>➤ Availability of Appropriations as to purpose</li> <li>➤ Availability of Appropriation as to time</li> <li>➤ Availability of Appropriation as to amount</li> <li>➤ Obligation of Appropriation</li> <li>➤ Continuing Resolutions</li> <li>➤ Accountable Officers-Liability and Relief</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Leading Organizational Change</b>
<b>VENDOR:</b>	ESI International
<b>LOCATION:</b>	<b>June</b> - Southern Maryland Higher Education Center <b>August</b> - Employee Development Center, Building 2189
<b>DATE:</b>	11-13 JUN 02 20-22 AUG 02
<b>DESCRIPTION:</b>	This course is designed to help those in leadership or supervisory positions to deal with organizational change. Strategies for creating effective change and managing the impact of transition can be the determining factors in maintaining a positive work environment. Supervisors who introduce and manage change effectively can critically influence the response and performance of those they lead.
<b>OBJECTIVE:</b>	At the conclusion of this course, participants should be able to: <ul style="list-style-type: none"> <li>➤ Recognize and manage resistance and negativity.</li> <li>➤ Energize performance and productivity.</li> <li>➤ Effectively implement change in their organization.</li> <li>➤ Monitor the consequences of change.</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	Acquisition Workforce employee.
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Modeling and Simulation</b>
<b>VENDOR:</b>	DOD MSOC
<b>LOCATION:</b>	Employee Development Center, Building 2189
<b>DATE:</b>	8-10 JAN 02
<b>DESCRIPTION:</b>	This three-day flagship course of instruction targets newly assigned military, government, civilian and allied staff officers with little or no modeling and simulation (M&S) experience. The MSSOC provides a broad familiarization with M&S policies, organizations, programs, activities, issues and key players.
<b>OBJECTIVE:</b>	Part one is a three-hour overview of US DOD policies and fundamentals of modeling and simulation, including expanded definitions of the most often used M&S terminology. Part two is comprised of four hours of comprehensive discussion of the basic concepts of modeling representation processes of the natural environment systems and humans. Part three is a four hour overview of the supporting superstructure of modeling and simulation including the High Level Architecture, the Data Standards program, verification, validation and accreditation processes and the communications and security issues associated with distributed M&S. Part four consists of the way modeling and simulation is used in the four DOD functional areas of acquisition, training, analysis and experimentation. Part five is a look at current issued concerning providing substantive quantification of the benefits of M&S.
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Naval Aviation Configuration Management Development Workshop (NACMED II)</b>
<b>VENDOR:</b>	CCI, Inc
<b>LOCATION:</b>	CCI, Inc, 46915 South Shangri La Drive, Lexington Park , MD
<b>DATE:</b>	29 OCT – 1 NOV 01 11-14 MAR 02
<b>DESCRIPTION:</b>	Facilitator's present Configuration Management principles and NAVAIR standards/procedures and CM practices while participants interact on how they implement these principles, standards and procedures on their affiliated programs. Demonstration simulations, guest lecture subject matter experts visits, team building exercises and lecture enhance this workshop.
<b>OBJECTIVE:</b>	To obtain skills sets that will enable the participant to perform as an active member of the NAVAIR Configuration Management community or to be able to support the efforts of those who perform these skills. Learn to go
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	SHELLEY WILTROUT, (301) 757-8428

<b>COURSE TITLE:</b>	<b>Negotiation Strategies</b>
<b>VENDOR:</b>	Management Concepts
<b>LOCATION:</b>	Employee Development Center, Building 2189
<b>DATE:</b>	30 APR – 2 MAY 02
<b>DESCRIPTION:</b>	This three-day course will cover every key phase of the negotiation process from start to finish. Other topics include understanding and preparing for negotiation, different types of negotiation, roles and responsibilities of the acquisition team members during a negotiation, strategies while conducting a negotiation, influencing and collaborating techniques, and implementing and follow-up on negotiation outcomes.
<b>OBJECTIVE:</b>	Students will learn the use of multiple negotiating strategies. Applying the no-fault negotiation formula, assessing the conflict management styles of your co-workers. Ways to frame and reframe issues. Interest-based negotiation methods and the roles of truth telling and empathy in the negotiation process.
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Performance Based Contracting</b>
<b>VENDOR:</b>	Management Concepts
<b>LOCATION:</b>	<b>March</b> -Employee Development Center, Building 2189 <b>May</b> -Southern Maryland Higher Education Center
<b>DATE:</b>	12-14 MAR 02 7-9 MAY 02
<b>DESCRIPTION:</b>	Performance-based service acquisition is not a new type or method of government contracting. The basic principle of telling the contractor what we want rather than how to do the job has been an essential aspect of government contracting virtually since the government first contracted for supplies or services. However, with the budget cuts of the 1900s we have take a hard, critical assessment of the manner in which we contract. OFPP Policy Letter 91-2, "Service Contracting," April 9, 1991, stated that when preparing statements of work, agencies shall, to the maximum extent practicable, describe the work in terms of what is to be the required output rather than how the work is to be accomplished. The policy that has been established has three basic elements.
<b>OBJECTIVE:</b>	Students will learn: <ul style="list-style-type: none"> <li>➤ First, government acquisition personnel should use performance-based contracting methods to the maximum extent possible when acquiring services.</li> <li>➤ Second, the procurement team should use the appropriate acquisition and contract administration strategies, methods, and techniques to accommodate the requirements.</li> <li>➤ Finally, procurement officers shall justify the use of the PBSA methods and shall document the contract to file to support that decision. These three elements are the core of this course</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Project Management (Advanced)</b>
<b>VENDOR:</b>	Management Concepts
<b>LOCATION:</b>	Employee Development Center, Building 2189
<b>DATE:</b>	22-24 JAN 02 26-28 MAR 02
<b>DESCRIPTION:</b>	This three-day course is designed for project managers who seek advanced techniques that will help them progress to the next level in their career. Course topics include, project management challenges and opportunities, managing and controlling project scope trade-off and earned value analysis, critical chain project management, outsourcing and partnering and establishing a project management improvement program.
<b>OBJECTIVE:</b>	<p>You will be able to:</p> <ul style="list-style-type: none"> <li>➤ Start and plan your project.</li> <li>➤ Management and control scope creep</li> <li>➤ Control project changes</li> <li>➤ Use advanced techniques for managing project costs and schedules.</li> <li>➤ Apply problem-solving techniques.</li> <li>➤ Conduct trade-off analysis</li> <li>➤ Use the critical chain project management methodology</li> <li>➤ Select and work with a teaming partner.</li> </ul>
<b>AUDIENCE:</b>	<p>COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. Priorities 1 are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. Priorities 2 are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE</p>
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	<p>You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a></p>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Project Management (Basic)</b>
<b>VENDOR:</b>	Management Concept
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	14-16 MAY 02
<b>DESCRIPTION:</b>	This three-day course covers project management fundamentals that are necessary for each phase of the project life cycle. The course includes topics such as; the project charter; project plan, types of project organizations, project responsibilities; work breakdown structure, scheduling methods, risk management, estimating, project reporting and reviews, using earned value, and project closeout.
<b>OBJECTIVE:</b>	<p>You will learn how to:</p> <ul style="list-style-type: none"> <li>➤ Develop project plans using proven techniques</li> <li>➤ Develop project Work Breakdown Structures</li> <li>➤ Employ scheduling techniques</li> <li>➤ Use different estimating methodologies for calculating required resources</li> <li>➤ Identify, assess, and mitigate project risks and develop a risk management plan</li> <li>➤ Establish baselines and handle changes in project scope through the project life cycle</li> <li>➤ Monitor progress and update the project plan using multiple techniques</li> <li>➤ Close a project and capture lessons learned.</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. Priorities 1 are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. Priorities 2 are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Requirements and Acquisition Survival</b>
<b>VENDOR:</b>	Whitney, Bradley and Brown, Inc
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	6-7 NOV 01 20-21 FEB 02
<b>DESCRIPTION:</b>	Two-day course of instruction on “How Washington Works” provides attendees with current tools to understand the planning, programming and budgeting system (PPBS). Course attendees receive permanent custody of course materials and reference documents on policies, directives that will provide them with a working knowledge of the requirement process. Graduates are supported through on-call advice on PPBA, Requirements, and Acquisition processes.
<b>OBJECTIVE:</b>	Upon completion, attendees will have immediate and transferable working knowledge of the PPBS, Requirements and Acquisition governing directives, policies, references and many key individuals in the acquisition environment.
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Seven Habits of Highly Effective People</b>
<b>VENDOR:</b>	Covey Leadership Center
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	19-21 MAR 02 16-18 JUL 02 23-25 SEP 02
<b>DESCRIPTION:</b>	This workshop is based on the premise that effective living and effective leadership must come from the inside out – individuals changing themselves first. This workshop will help participants develop personal and interpersonal leadership skills centered on timeless principles of effectiveness.
<b>OBJECTIVE:</b>	At the end of the workshop participants will be able to: <ul style="list-style-type: none"> <li>➤ Develop a personal mission statement.</li> <li>➤ Describe the principles and skills of empathetic communication.</li> <li>➤ Receive evaluative feedback on leadership and management behaviors, identify strengths and shortcomings, and develop a plan for improvements.</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Strategic Issues in Major Systems Acquisition</b>
<b>VENDOR:</b>	ESI International
<b>LOCATION:</b>	Employee Development Center, Building 2189
<b>DATE:</b>	2-4 APR 02
<b>DESCRIPTION:</b>	This three-day course examines OMB budget process changes and the impact of recent legislation, contract innovation and improved acquisition practices, open systems approach and strategic sourcing, acquisition reform and knowledge management.
<b>OBJECTIVE:</b>	
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103

<b>COURSE TITLE:</b>	<b>Systems Thinking</b>
<b>VENDOR:</b>	FAA Center for Management Development
<b>LOCATION:</b>	Southern Maryland Higher Education Center
<b>DATE:</b>	15-18 OCT 01
<b>DESCRIPTION:</b>	System Thinking is designed to provide leaders and problem-solvers with knowledge and skills necessary to analyze specific organizational issues within the context of the larger organizational system. Participants enhance their problem solving skills by: (a) applying systems thinking in analyzing issues and designing strategic interventions, (b) engaging in effective inquiry and advocacy, and (c) identifying individual assumptions and organizational patterns that influence individuals and organizational effectiveness. Methodologies include systems simulations on the computer and in the classroom, videos, worksheets, case studies, and lecture/discussion.
<b>OBJECTIVE:</b>	<p>Participant will learn:</p> <ul style="list-style-type: none"> <li>➤ Use system-thinking concepts to identify individual and organizational assumptions, which influence work-related situations.</li> <li>➤ Identify and analyze how the interaction among the components of a system influences outcomes.</li> <li>➤ Use inquiry skills to clarify assumptions and to explore how assumptions limit organizational learning and innovation.</li> <li>➤ Use systems thinking principles, concepts, and tools to design alternative ways of addressing specific organizational issues.</li> <li>➤ Use tools and techniques to generate and explore possible implications of a systemic problem or issue and determine the probability of possible events occurring, their impact and effective actions.</li> </ul>
<b>AUDIENCE:</b>	COURSE IS A DAWIA CONTINUOUS LEARNING ACTIVITY. <b>Priorities 1</b> are acquisition workforce employees (civilian and military) who are certified to the level required by their position/billet. <b>Priorities 2</b> are acquisition workforce employees (civilian and military) who have not met their position/billet certification requirements. NOTE: CONTRACTOR PERSONNEL <b>NOT</b> PERMITTED TO ATTEND THIS COURSE
<b>PREREQUISITES:</b>	None
<b>NOMINATIONS:</b>	You are required to register on the Register-Now Website under Continuous Learning: <a href="http://www.register-now.cms.navy.mil">http://www.register-now.cms.navy.mil</a>
<b>COST:</b>	None
<b>POC:</b>	DEBRA DENT (301) 757-9103